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I am enclosing two items of possible interest to you. The mimeographed sheet represents a compilation of job opportunities which we distribute to our graduate students about this time of year. I am sending it to you because of your inquiry regarding the starting academic salaries. I should point out that starting salaries at the "better" schools are usually not listed and in fact are lower than those at some of the not so desirable institutions. Also, fringe benefits vary tremendously among institutions and these can amount to as much as 15% of the stated salaries.	
The second item is a little book which you might find of interest. Thanks again to Faith and you for your hospitality last week. I certainly enjoyed meeting your family and hope that we can get together again in the near future.	
With best regards,	
Professor of Psychology	STAT
HWL:ci	
Enclosures	

Declass Review by NIMA/DOD

